

**Battlement Mesa Service Association  
Summary of Expenses by Category  
2011 Budget**

|  |              | Total Budget        | Per Unit Annual Cost | Percent of Budget |
|--|--------------|---------------------|----------------------|-------------------|
| <b>Annual Common &amp; Developer Assessments</b>   |              | <b>\$720,100.00</b> | <b>\$296.00</b>      |                   |
| <b>Assessment Revenues</b>                         |              |                     |                      |                   |
| Common Assessment                                  |              | \$316,300.00        |                      |                   |
| Developer Common Assessment                        |              | \$403,800.00        |                      |                   |
| <b>Non-Assessment Revenues</b>                     |              |                     |                      |                   |
| Fines/Late Fees                                    |              | \$10,000.00         |                      |                   |
| Franchise Fee & Donation                           |              | \$30,000.00         |                      |                   |
| Interest & Misc Revenues                           |              | \$2,000.00          |                      |                   |
| <b>Administration</b>                              |              |                     |                      |                   |
| Management & Accounting                            | \$54,000.00  |                     | \$22.20              |                   |
| Covenant Enforcement Services                      | \$14,400.00  |                     | \$5.92               |                   |
| Common Area Insurance                              | \$12,100.00  |                     | \$4.97               |                   |
| Workers Comp Insurance                             | \$500.00     |                     | \$0.21               |                   |
| Directors & Officers Insurance                     | \$1,900.00   |                     | \$0.78               |                   |
| Legal Services                                     | \$15,000.00  |                     | \$6.17               |                   |
| Legal Services-Oil & Gas                           | \$15,000.00  |                     | \$6.17               |                   |
| Audit & Tax Preparation                            | \$12,800.00  |                     | \$5.26               |                   |
| Copy, Postage, Office Supplies                     | \$6,500.00   |                     | \$2.67               |                   |
| Meeting Expense                                    | \$8,000.00   |                     | \$3.29               |                   |
| Flags Maintenance                                  | \$1,400.00   |                     | \$0.58               |                   |
| Telephone Expense                                  | \$1,300.00   |                     | \$0.53               |                   |
| Membership Fees                                    | \$2,000.00   |                     | \$0.82               |                   |
| Bank Charges                                       | \$100.00     |                     | \$0.04               |                   |
| Mapping Expenses                                   | \$500.00     |                     | \$0.21               |                   |
| Storage Lease                                      | \$800.00     |                     | \$0.33               |                   |
| Community Relations                                | \$6,000.00   |                     | \$2.47               |                   |
| Committee Expense                                  | \$1,500.00   |                     | \$0.62               |                   |
| <b>Total Administration Expense</b>                |              | <b>\$153,800.00</b> | <b>\$63.23</b>       | <b>21.4%</b>      |
| <b>Landscape Maintenance Expense</b>               |              |                     |                      |                   |
| Landscape Maintenance                              | \$190,000.00 |                     | \$78.11              |                   |
| Rt of Way/Open Space Mowing                        | \$18,000.00  |                     | \$7.40               |                   |
| Tree Trimming/Maintenance                          | \$6,000.00   |                     | \$2.47               |                   |
| Tree Spraying                                      | \$1,000.00   |                     | \$0.41               |                   |
| Foreclosure Property Maintenance                   | \$2,000.00   |                     | \$0.82               |                   |
| Sprinkler System Maintenance                       | \$16,000.00  |                     | \$6.58               |                   |
| Irrigation Water                                   | \$120,000.00 |                     | \$49.33              |                   |
| Bench Maintenance                                  | \$2,500.00   |                     | \$1.03               |                   |
| Fence Maintenance                                  | \$5,000.00   |                     | \$2.06               |                   |
| Water Fall Maintenance                             | \$5,000.00   |                     | \$2.06               |                   |
| <b>Total Landscape Maintenance Expense</b>         |              | <b>\$365,500.00</b> | <b>\$150.26</b>      | <b>50.8%</b>      |
| <b>Street/Trail Maintenance</b>                    |              |                     |                      |                   |
| Street Sweeping                                    | \$15,000.00  |                     | \$6.17               |                   |
| Street Letter Pickup                               | \$12,000.00  |                     | \$4.93               |                   |
| Street Light Maintenance                           | \$21,000.00  |                     | \$8.63               |                   |
| Street Light Electric                              | \$55,000.00  |                     | \$22.61              |                   |
| Street Sign Maintenance                            | \$5,000.00   |                     | \$2.06               |                   |
| Bike Path Trash-Litter Pickup                      | \$1,500.00   |                     | \$0.62               |                   |
| Bike Path-Snow Removal                             | \$7,000.00   |                     | \$2.88               |                   |
| Bike Path Maintenance                              | \$10,000.00  |                     | \$4.11               |                   |
| <b>Total Street/Trail Maintenance</b>              |              | <b>\$126,500.00</b> | <b>\$52.00</b>       | <b>17.6%</b>      |
| <b>Trash Services</b>                              |              |                     |                      |                   |
| Trash Dumpster                                     | \$1,500.00   |                     | \$0.62               |                   |
| Recycle Dumpster                                   | \$21,000.00  |                     | \$8.63               |                   |
| <b>Total Trash Services Expense</b>                |              | <b>\$22,500.00</b>  | <b>\$9.25</b>        | <b>3.1%</b>       |
| <b>Reserve Funds &amp; Taxes on Reserves</b>       |              |                     |                      |                   |
| Income Taxes on Reserves                           | \$3,000.00   |                     | \$1.23               |                   |
| Transfer to Reserve Fund                           | \$88,900.00  |                     | \$36.55              |                   |
| Operating Contingency                              | \$1,900.00   |                     | \$0.78               |                   |
| <b>Total Reserve Funds &amp; Taxes on Reserves</b> |              | <b>\$93,800.00</b>  | <b>\$38.56</b>       | <b>13.0%</b>      |
| <b>Grand Total FYE 123111 Expenses</b>             |              | <b>\$762,100.00</b> | <b>\$313.30</b>      | <b>105.8%</b>     |
| <b>Less: Non-Assessment Revenues</b>               |              | <b>-\$42,000.00</b> | <b>-\$17.27</b>      | <b>-5.8%</b>      |
| <b>Grand Total FYE 123111 Budget</b>               |              | <b>\$720,100.00</b> | <b>\$ 296</b>        | <b>100%</b>       |

| <b>SUMMARY</b>                              |                     |
|---|---------------------|
| <b>Battlement Mesa Services Association</b> |                     |
| <b>Expenses by Category</b>                 |                     |
| <b>Grand Total FYE 123111 Budget</b>        | <b>\$720,100.00</b> |
| Administration                              | \$153,800.00        |
| Landscape Maintenance                       | \$365,500.00        |
| Street/Trail Maintenance                    | \$126,500.00        |
| Trash Services Expense                      | \$22,500.00         |
| Transfer to Reserves; Reserve Taxes         | \$93,800.00         |

